

Experience Majority/Control Transaction Proceeds with a  
**Non-Control, Permanent Equity Partner**

## The Preferred MBO

A creative solution that positions Management as competitive buyers for exiting equity shareholders

Marketed Sale Process

**The Alaris Solution**

Post-Transaction

**75%**

**Seller**

PE Sponsor  
or  
Non-Active Founder

**25%**

**Management**

1

Alaris invests Preferred Equity

2

Proceeds paid out to Seller

3

Company retires Seller's equity

4

Management rolls equity

5

Management 100% owners

**100%**

**Management**

### Investment Characteristics

CAPITAL INVESTED TO DATE

**\$1.6 + B**



ALARIS INVESTMENT SIZE

**\$10 - \$100 M**



HISTORICAL EBITDA

**\$3 + M**



### Industry Focus

BUSINESS SERVICES

**5 Current Holdings**



HEALTHCARE SERVICES

**1 Current Holding**









INDUSTRIAL SERVICES

**8 Current Holdings**



# Alaris Current Partners

<p><b>Majority Recap</b></p>  <p><b>2021</b> \$40M</p> <p><b>Financial Services:</b> Title &amp; Settlement</p>	<p><b>MBO</b></p>  <p><b>2020</b> \$34M</p> <p><b>Business Services:</b> Professional &amp; Technical Services Firm</p>	<p><b>MBO</b></p>  <p><b>2020</b> \$17M</p> <p><b>Industrials:</b> Electrical Contractor</p>	<p><b>Recapitalization &amp; Growth</b></p>  <p><b>2019</b> \$6M</p> <p><b>Business Services:</b> Agile Consulting</p>	<p><b>Recapitalization</b></p>  <p><b>2019</b> \$70M</p> <p><b>Financial Services:</b> HELOC Origination</p>	<p><b>MBO</b></p>  <p><b>2018</b> \$101M (2 tranches)</p> <p><b>Business Services:</b> Digital Marketing Solutions</p>
<p><b>Majority Recap</b></p>  <p><b>2018</b> \$66M (2 tranches)</p> <p><b>Healthcare:</b> Cosmetic Surgery</p>	<p><b>Majority Recap</b></p>  <p><b>2018</b> \$15M</p> <p><b>Industrials:</b> Transportation Analytics</p>	<p><b>MBO</b></p>  <p><b>2017</b> \$15M</p> <p><b>Industrials:</b> Masonry</p>	<p><b>Recapitalization &amp; Growth</b></p>  <p><b>2017</b> \$38M (4 tranches)</p> <p><b>Business Services:</b> IT Staffing</p>	<p><b>Recapitalization &amp; Growth</b></p>  <p><b>2017</b> \$19M (4 tranches)</p> <p><b>Consumer Products:</b> Telco Retail</p>	<p><b>MBO</b></p>  <p><b>2016</b> \$25M (2 tranches)</p> <p><b>Business Services:</b> IT Consulting</p>
<p><b>MBO</b></p>  <p><b>2015</b> \$67M (3 tranches)</p> <p><b>Industrials:</b> Government Contract Wholesaler</p>	<p><b>MBO</b></p>  <p><b>2015</b> \$70M</p> <p><b>Industrials:</b> Earth Movers</p>	<p><b>Majority Recap &amp; Growth</b></p>  <p><b>2014</b> \$93M (3 tranches)</p> <p><b>Consumer:</b> Health and Wellness</p>	<p><b>MBO</b></p>  <p><b>2014</b> \$34M (3 tranches)</p> <p><b>Industrials:</b> Janitorial</p>	<p><b>Majority Recap</b></p>  <p><b>2013</b> \$40M</p> <p><b>Industrials:</b> Mining Services</p>	<p><b>Majority Recap &amp; Growth</b></p>  <p><b>2007</b> \$60M (4 tranches)</p> <p><b>Industrials:</b> Infrastructure</p>

# Alaris Former Partners

<p><b>MBO</b></p>  <p><b>REPURCHASED 2020</b></p> <p><b>2017</b> \$85M</p> <p><b>Business Services:</b> Revenue Consultants</p>	<p><b>Acquisition</b></p>  <p><b>REPURCHASED 2016</b></p> <p><b>2015</b> \$13M</p> <p><b>Healthcare:</b> Skilled Nursing</p>	<p><b>MBO &amp; Growth</b></p>  <p><b>REPURCHASED 2017</b></p> <p><b>2013</b> \$74M (2 tranches)</p> <p><b>Healthcare:</b> Behavioral</p>	<p><b>Majority Recap &amp; Growth</b></p>  <p><b>REPURCHASED 2018</b></p> <p><b>2012</b> \$20M (3 tranches)</p> <p><b>Healthcare:</b> Physio</p>	<p><b>MBO</b></p>  <p><b>REPURCHASED 2018</b></p> <p><b>2012</b> \$47M (2 tranches)</p> <p><b>Industrials:</b> Tobacco Testing</p>
<p><b>Majority Recap</b></p>  <p><b>REPURCHASED 2014</b></p> <p><b>2011</b> \$27M</p> <p><b>Business Services:</b> Logistics</p>	<p><b>Recapitalization &amp; Growth</b></p>  <p><b>REPURCHASED 2015</b></p> <p><b>2011</b> \$41M (3 tranches)</p> <p><b>Industrials:</b> Aerospace</p>	<p><b>Majority Recap &amp; Growth</b></p>  <p><b>REPURCHASED 2016</b></p> <p><b>2010</b> \$43M (2 tranches)</p> <p><b>Consumer Products:</b> Outdoor</p>	<p><b>Generational Transfer</b></p>  <p><b>REPURCHASED 2018</b></p> <p><b>2005</b> \$7M</p> <p><b>Consumer Products:</b> Flooring</p>	<p><b>MBO &amp; Growth</b></p>  <p><b>REPURCHASED 2016</b></p> <p><b>2004</b> \$68M (7 tranches)</p> <p><b>Healthcare:</b> Physio</p>