

Experience Majority/Control Transaction Proceeds with a Non-Control, ***Permanent*** Equity Partner

The Preferred MBO

A creative solution that positions Management as competitive buyers for exiting equity shareholders

Marketed Sale Process

75%

Seller

PE Sponsor
or

Non-Active Founder

25%

Management

The Alaris Solution

- 1) Alaris invests Preferred Equity
- 2) Proceeds paid out to Seller
- 3) Company retires Sellers equity
- 4) Management rolls equity
- 5) Management 100% owners

Post -Transaction

100%

Management

Investment Characteristics

CAPITAL INVESTED TO DATE

\$1.5 + B



ALARIS INVESTMENT SIZE

\$10 - \$100 M



HISTORICAL EBITDA

\$3 + M



Industry Focus

BUSINESS SERVICES

4 Current Holdings
















HEALTHCARE SERVICES

1 Current Holdings



INDUSTRIAL SERVICES

9 Current Holdings

Alaris Current Partners

<p>MBO</p>  <p>2020 \$17M</p> <p><i>Industrials:</i> Electrical Contractor</p>	<p>Recapitalization & Growth</p>  <p>2019 \$6M</p> <p><i>Business Services:</i> Agile Consulting</p>	<p>Recapitalization</p>  <p>2019 \$70M</p> <p><i>Financial Services:</i> HELOC Origination</p>	<p>MBO</p>  <p>2018 \$101M (2 tranches)</p> <p><i>Business Services:</i> Digital Marketing Solutions</p>	<p>Majority Recap</p>  <p>2018 \$46M</p> <p><i>Healthcare:</i> Cosmetic Surgery</p>
<p>Majority Recap</p>  <p>2018 \$15M</p> <p><i>Industrials:</i> Transportation Analytics</p>	<p>MBO</p>  <p>2017 \$15M</p> <p><i>Industrials:</i> Masonry</p>	<p>Recapitalization & Growth</p>  <p>2017 \$38M (4 tranches)</p> <p><i>Business Services:</i> IT Staffing</p>	<p>Recapitalization & Growth</p>  <p>2017 \$19M (4 tranches)</p> <p><i>Consumer Products:</i> Telco Retail</p>	<p>MBO</p>  <p>2016 \$25M (2 tranches)</p> <p><i>Business Services:</i> IT Consulting</p>
<p>MBO</p>  <p>2015 \$67M (3 tranches)</p> <p><i>Industrials:</i> Government Contract Wholesaler</p>	<p>MBO</p>  <p>2015 \$70M</p> <p><i>Industrials:</i> Earth Movers</p>	<p>MBO</p>  <p>2014 \$34M (3 tranches)</p> <p><i>Industrials:</i> Janitorial</p>	<p>Majority Recap & Growth</p>  <p>2014 \$93M (3 tranches)</p> <p><i>Consumer:</i> Health and Wellness</p>	<p>Majority Recap & Growth</p>  <p>2007 \$60M (4 tranches)</p> <p><i>Industrials:</i> Infrastructure</p>

Alaris Former Partners

<p>MBO</p>  <p>REPURCHASED 2020</p> <p>2017 \$85M</p> <p><i>Business Services:</i> Revenue Consultants</p>	<p>Acquisition</p>  <p>REPURCHASED 2016</p> <p>2015 \$13M</p> <p><i>Healthcare:</i> Skilled Nursing</p>	<p>MBO & Growth</p>  <p>REPURCHASED 2017</p> <p>2013 \$74M (2 tranches)</p> <p><i>Healthcare:</i> Behavioral</p>	<p>Majority Recap & Growth</p>  <p>REPURCHASED 2018</p> <p>2012 \$20M (3 tranches)</p> <p><i>Healthcare:</i> Physio</p>	<p>MBO</p>  <p>REPURCHASED 2018</p> <p>2012 \$47M (2 tranches)</p> <p><i>Industrials:</i> Tobacco Testing</p>
<p>Majority Recap</p>  <p>REPURCHASED 2014</p> <p>2011 \$27M</p> <p><i>Business Services:</i> Logistics</p>	<p>Recapitalization & Growth</p>  <p>REPURCHASED 2015</p> <p>2011 \$41M (3 tranches)</p> <p><i>Industrials:</i> Aerospace</p>	<p>Majority Recap & Growth</p>  <p>REPURCHASED 2016</p> <p>2010 \$43M (2 tranches)</p> <p><i>Consumer Products:</i> Outdoor</p>	<p>Generational Transfer</p>  <p>REPURCHASED 2018</p> <p>2005 \$7M</p> <p><i>Consumer Products:</i> Flooring</p>	<p>MBO & Growth</p>  <p>REPURCHASED 2016</p> <p>2004 \$68M (7 tranches)</p> <p><i>Healthcare:</i> Physio</p>