

A creative & flexible solution for

Management/Founders

Returning Time Horizon, Strategic Direction, Control

& **Upside** Back to Management Teams

www.alarisequitypartners.com

Click here to learn more about the Preferred MBO

The Alaris Solution

A long history of forming PARTNERSHIPS with private companies whose owners want to:

Management Buyout

Majority Recap

Minority Recap

Growth Capital

- 1 Maintain control of the business
- 2 Dictate the time horizon
- Benefit from the value created
- 4 Receive dividends from business
- 5 Receive Cash at Close (No Earnout)



Investment Characteristics

ALARIS INVESTMENT SIZE

\$30 - \$150M



HISTORICAL EBITDA

\$7M+



Industry Focus

CONSULTING SERVICES

2 Current Holdings



CONSTRUCTION SERVICES

5 Current Holdings



PROFESSIONAL SERVICES

2 Current Holdings



BUSINESS SERVICES

4 Current Holdings



HEALTHCARE SERVICES

2 Current Holdings



INDUSTRIAL SERVICES

5 Current Holdings



Alaris Current Partners Growth Capital Majority Recap

| PROFESSIONAL ELECTRICAL CONTRACTORS | BERG bergdemo.com | cresa∷ | (S) SHIPYARD | FMP consulting | sagamore |
|--|---|--|--|---|---|
| 2025 | 2025 | 2024 | 2023 | 2023 | 2022 |
| \$61M | \$21M | \$30M (2 tranches) | \$109M (4 tranches) | \$40M | \$24M |
| Construction Services: Specialty Electrical Contracting Services | Construction Services: Commercial & Industrial Demolition Services | Business Services: Commercial Real Estate Tenant Advisory | Business Services: Fully Integrated Marketing Platform | Consulting Services: Human Capital Management Consulting | Construction Services: HVAC & Plumbing Contractor |
| Recapitalization | Recapitalization | MBO | MBO | Recapitalization | MBO |
| D 8c | | Edgewater | EEE | A F G | GLOBALWIDE MEDIA |

LEASING 2021 2021 \$75M (2 tranches) \$40M (3 tranches)

Professional Services:

sonobello

\$156M (4 tranches)

Cosmetic Surgery

Majority Recap

Industrial Services:

REPURCHASED 2024

Industrials: Site

Preparation

2021

\$66M

\$40M

Healthcare:

Auto Leasing

Majority Recap

Majority Recap

Majority Recap

Industrials: Utility

\$35M (2 tranches)

Industrials:

Analytics

Growth

Industrials:

REPURCHASED 2022

Professional Services:

Title & Settlement

2021

\$40M

Transportation

Majority Recap &

Advantage

Services

MBO

2018

CAREY ELECTRIC 2020 \$17M **Construction Services: Electrical Contractor**

GROUP — 2019 \$70M **Professional Services: HELOC Origination**

MBO

2015

\$70M

Majority Recap

MEDIA 2018 \$106M (3 tranches) **Business Services: Digital Marketing** Platform **Majority Recap &**

Majority Recap

Firm **MBO** 2017 \$19M (2 tranches)

Masonry Contractor

Business Services:

Technical Services

Professional &

2020

\$34M

Construction Services:

Recapitalization & Growth **ACCSCIENT** 2017 \$72M (6 tranches) **Business Services:**

Industrials: **Earth Movers** Growth 2014 \$130M (3 tranches) Consumer: **Health and Wellness**

\$60M (4 tranches) Current Lifetime

REPURCHASED 2021

\$67M (3 tranches)

Government Contract

Industrials:

Wholesaler

2015

IT Staffing

Alaris' Track Record Est. 2004 Follow-on **Investments**

REPURCHASED 2020

Business Services:

Revenue Consultants

2017

\$85M

Capital Invested

to Date

MBO & Growth

lifemark *

REPURCHASED 2016

\$68M (7 tranches)

Healthcare:

2004

Physio

Partners Partners

Mining Services Infrastructure **Select Alaris Former Partners** МВО МВО МВО

МВО

Majority Recap

REPURCHASED 2022

\$48M (3 tranches)

Industrials:

Janitorial

FIC TITLE SERVICES, LLC

2014