

Returning **Time Horizon, Strategic Direction, Control**  
& **Upside** Back to Management Teams

[www.alarisequitypartners.com](http://www.alarisequitypartners.com)

A creative & flexible solution for  
**Management/Founders**

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## The Alaris Solution

A long history of forming PARTNERSHIPS with private companies whose owners want to:

**Management Buyout**

**Majority Recap**

**Growth Capital**

**Minority Recap**

- 1 Maintain control of the business
- 2 Dictate the time horizon
- 3 Benefit from the value created
- 4 Receive dividends from business
- 5 Receive Cash at Close (No Earnout)



### Investment Characteristics

ALARIS INVESTMENT SIZE

**\$20 - \$150 M**



HISTORICAL EBITDA

**\$4 M +**



### Industry Focus

CONSULTING SERVICES

**3 Current Holdings**



CONSTRUCTION SERVICES

**3 Current Holdings**



PROFESSIONAL SERVICES

**2 Current Holdings**



BUSINESS SERVICES

**4 Current Holdings**



HEALTHCARE SERVICES

**1 Current Holding**



INDUSTRIAL SERVICES

**6 Current Holdings**





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# Alaris Current Partners

<p>Majority Recap</p>  <p>2023 \$65M</p> <p>Business Services: Fully Integrated Marketing Platform</p>	<p>Majority Recap</p>  <p>2023 \$40M</p> <p>Consulting Services: Human Capital Management Consulting</p>	<p>Majority Recap</p>  <p>2022 \$24M</p> <p>Construction Services: HVAC &amp; Plumbing Contractor</p>	<p>Recapitalization</p>  <p>2021 \$75M (2 tranches)</p> <p>Professional Services: Auto Leasing</p>	<p>Recapitalization</p>  <p>2021 \$40M (3 tranches)</p> <p>Industrials: Utility Services</p>	<p>Majority Recap</p>  <p>Brown &amp; Settle 2021 \$66M</p> <p>Industrials: Site Preparation</p>
<p>MBO</p>  <p>2020 \$34M</p> <p>Business Services: Professional &amp; Technical Services Firm</p>	<p>MBO</p>  <p>2020 \$17M</p> <p>Construction Services: Electrical Contractor</p>	<p>Recapitalization &amp; Growth</p>  <p>2019 \$6M</p> <p>Consulting Services: Agile Consulting</p>	<p>Recapitalization</p>  <p>2019 \$70M</p> <p>Professional Services: HELOC Origination</p>	<p>MBO</p>  <p>2018 \$106M (3 tranches)</p> <p>Business Services: Digital Marketing Platform</p>	<p>Majority Recap</p>  <p>2018 \$156M (4 tranches)</p> <p>Healthcare: Cosmetic Surgery</p>
<p>MBO</p>  <p>2018 \$35M (2 tranches)</p> <p>Industrials: Transportation Analytics</p>	<p>MBO</p>  <p>2017 \$19M (2 tranches)</p> <p>Construction Services: Masonry Contractor</p>	<p>Recapitalization &amp; Growth</p>  <p>2017 \$72M (6 tranches)</p> <p>Business Services: IT Staffing</p>	<p>MBO</p>  <p>2016 \$25M (2 tranches)</p> <p>Consulting Services: IT Consulting</p>	<p>MBO</p>  <p>2015 \$70M</p> <p>Industrials: Earth Movers</p>	<p>Majority Recap &amp; Growth</p>  <p>2014 \$93M (3 tranches)</p> <p>Consumer: Health and Wellness</p>

<p>Majority Recap</p>  <p>2013 \$40M</p> <p>Industrial Services: Mining Services</p>	<p>Majority Recap &amp; Growth</p>  <p>2007 \$60M (4 tranches)</p> <p>Industrials: Infrastructure</p>	<p><b>Alaris' Track Record</b> Est. 2004</p>			
		<p><b>20</b> Current Partners</p>	<p><b>40</b> Lifetime Partners</p>	<p><b>50+</b> Follow-on Investments</p>	<p><b>\$2B+</b> Capital Invested to Date</p>

# Alaris Former Partners

<p>MBO</p>  <p>REPURCHASED 2022</p> <p>2021 \$40M</p> <p>Professional Services: Title &amp; Settlement</p>	<p>MBO</p>  <p>REPURCHASED 2021</p> <p>2015 \$67M (3 tranches)</p> <p>Industrials: Government Contract Wholesaler</p>	<p>MBO</p>  <p>REPURCHASED 2021</p> <p>2015 \$67M (3 tranches)</p> <p>Industrials: Government Contract Wholesaler</p>	<p>MBO</p>  <p>REPURCHASED 2020</p> <p>2017 \$85M</p> <p>Business Services: Revenue Consultants</p>	<p>MBO &amp; Growth</p>  <p>REPURCHASED 2017</p> <p>2013 \$74M (2 tranches)</p> <p>Healthcare: Behavioral</p>	<p>MBO &amp; Growth</p>  <p>REPURCHASED 2016</p> <p>2004 \$68M (7 tranches)</p> <p>Healthcare: Physio</p>
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