

Returning **Time Horizon, Strategic Direction, Control**  
& **Upside** Back to Management Teams

[www.alarisequitypartners.com](http://www.alarisequitypartners.com)

A creative & flexible solution for  
**Management/Founders**

Click [here](#) to learn more about the Preferred MBO

## The Alaris Solution

A long history of forming PARTNERSHIPS with private companies whose owners want to:

**Management Buyout**

**Majority Recap**

**Growth Capital**

**Minority Recap**

- 1 Maintain control of the business
- 2 Dictate the time horizon
- 3 Benefit from the value created
- 4 Receive dividends from business
- 5 Receive Cash at Close (No Earnout)



### Investment Characteristics

ALARIS INVESTMENT SIZE  
**\$20 - \$150 M**



HISTORICAL EBITDA  
**\$4 M +**



### Industry Focus

CONSULTING SERVICES  
**3 Current Holdings**



CONSTRUCTION SERVICES  
**3 Current Holdings**



PROFESSIONAL SERVICES  
**2 Current Holdings**



BUSINESS SERVICES  
**4 Current Holdings**



HEALTHCARE SERVICES  
**1 Current Holding**



INDUSTRIAL SERVICES  
**6 Current Holdings**









Jack Parker – Associate, Business Development [jparker@alarisequity.com](mailto:jparker@alarisequity.com)

Brandon Fagerheim – Vice President, Business Development

Shawn Ostrow – Vice President, Business Development

# Alaris Current Partners

|  |   |   |   |   |  |
|--|---|---|---|---|--|
| <p>Majority Recap</p>  <p>2023<br/>\$65M</p> <p>Business Services:<br/>Fully Integrated<br/>Marketing Platform</p> | <p>Majority Recap</p>  <p>2023<br/>\$40M</p> <p>Consulting Services:<br/>Human Capital<br/>Management<br/>Consulting</p> | <p>Majority Recap</p>  <p>2022<br/>\$24M</p> <p>Construction Services:<br/>HVAC &amp; Plumbing<br/>Contractor</p>      | <p>Recapitalization</p>  <p>2021<br/>\$75M (2 tranches)</p> <p>Professional Services:<br/>Auto Leasing</p> | <p>Recapitalization</p>  <p>2021<br/>\$40M (3 tranches)</p> <p>Industrials: Utility<br/>Services</p>          | <p>Majority Recap</p>  <p>Brown &amp; Settle<br/>2021<br/>\$66M</p> <p>Industrials: Site<br/>Preparation</p>        |
| <p>MBO</p>  <p>2020<br/>\$34M</p> <p>Business Services:<br/>Professional &amp;<br/>Technical Services<br/>Firm</p> | <p>MBO</p>  <p>2020<br/>\$17M</p> <p>Construction Services:<br/>Electrical Contractor</p>                                | <p>Recapitalization &amp;<br/>Growth</p>  <p>2019<br/>\$6M</p> <p>Consulting Services:<br/>Agile Consulting</p>        | <p>Recapitalization</p>  <p>2019<br/>\$70M</p> <p>Professional Services:<br/>HELOC Origination</p>         | <p>MBO</p>  <p>2018<br/>\$106M (3 tranches)</p> <p>Business Services:<br/>Digital Marketing<br/>Platform</p> | <p>Majority Recap</p>  <p>2018<br/>\$156M (4 tranches)</p> <p>Healthcare:<br/>Cosmetic Surgery</p>                  |
| <p>MBO</p>  <p>2018<br/>\$35M (2 tranches)</p> <p>Industrials:<br/>Transportation<br/>Analytics</p>                | <p>MBO</p>  <p>2017<br/>\$19M (2 tranches)</p> <p>Construction Services:<br/>Masonry Contractor</p>                      | <p>Recapitalization &amp;<br/>Growth</p>  <p>2017<br/>\$72M (6 tranches)</p> <p>Business Services:<br/>IT Staffing</p> | <p>MBO</p>  <p>2016<br/>\$25M (2 tranches)</p> <p>Consulting Services:<br/>IT Consulting</p>               | <p>MBO</p>  <p>2015<br/>\$70M</p> <p>Industrials:<br/>Earth Movers</p>  | <p>Majority Recap &amp;<br/>Growth</p>  <p>2014<br/>\$93M (3 tranches)</p> <p>Consumer:<br/>Health and Wellness</p> |

|  |  |   |                                 |  |  |           |           |            |              |                         |                          |                              |                                 |
|--|--|---|---------------------------------|--|--|-----------|-----------|------------|--------------|-------------------------|--------------------------|------------------------------|---------------------------------|
| <p>Majority Recap</p>  <p>2013<br/>\$40M</p> <p>Industrial Services:<br/>Mining Services</p> | <p>Majority Recap &amp;<br/>Growth</p>  <p>2007<br/>\$60M (4 tranches)</p> <p>Industrials:<br/>Infrastructure</p> | <p style="text-align: center;"><b>Alaris' Track Record</b> Est. 2004</p> <table border="1" style="width: 100%; text-align: center;"> <tr> <td style="font-size: 2em;"><b>20</b></td> <td style="font-size: 2em;"><b>40</b></td> <td style="font-size: 2em;"><b>50+</b></td> <td style="font-size: 2em;"><b>\$2B+</b></td> </tr> <tr> <td><b>Current Partners</b></td> <td><b>Lifetime Partners</b></td> <td><b>Follow-on Investments</b></td> <td><b>Capital Invested to Date</b></td> </tr> </table> |                                 |  |  | <b>20</b> | <b>40</b> | <b>50+</b> | <b>\$2B+</b> | <b>Current Partners</b> | <b>Lifetime Partners</b> | <b>Follow-on Investments</b> | <b>Capital Invested to Date</b> |
| <b>20</b>  | <b>40</b>  | <b>50+</b>  | <b>\$2B+</b>                    |  |  |           |           |            |              |                         |                          |                              |                                 |
| <b>Current Partners</b>  | <b>Lifetime Partners</b>   | <b>Follow-on Investments</b>  | <b>Capital Invested to Date</b> |  |  |           |           |            |              |                         |                          |                              |                                 |

# Alaris Former Partners

|  |  |  |  |   |  |
|--|--|--|--|---|--|
| <p>MBO</p>  <p>REPURCHASED 2022</p> <p>2021<br/>\$40M</p> <p>Professional Services:<br/>Title &amp; Settlement</p> | <p>MBO</p>  <p>REPURCHASED 2021</p> <p>2015<br/>\$67M (3 tranches)</p> <p>Industrials:<br/>Government Contract<br/>Wholesaler</p> | <p>MBO</p>  <p>REPURCHASED 2021</p> <p>2015<br/>\$67M (3 tranches)</p> <p>Industrials:<br/>Government Contract<br/>Wholesaler</p> | <p>MBO</p>  <p>REPURCHASED 2020</p> <p>2017<br/>\$85M</p> <p>Business Services:<br/>Revenue Consultants</p> | <p>MBO &amp; Growth</p>  <p>REPURCHASED 2017</p> <p>2013<br/>\$74M (2 tranches)</p> <p>Healthcare:<br/>Behavioral</p> | <p>MBO &amp; Growth</p>  <p>REPURCHASED 2016</p> <p>2004<br/>\$68M (7 tranches)</p> <p>Healthcare:<br/>Physio</p> |
|--|--|--|--|---|--|